



Sweet Pea Consulting (SPC) is seeking highly experienced, talented and independent New Business Development consultants/specialists to assist our management team in the execution of a multi-year growth strategy in support of SPC's strategic vision. The engagement will be specifically targeted at the African and Asian markets of potential organisations, including public and private sectors interested in our products and services for productivity improvement and partnership in SMME/Enterprise (entrepreneurs) development in Africa.

The consultants/specialists' scope of work includes researching, subscribing on tender websites of organisations all over the world and extracting tenders that have a great potential in winning projects for SPC, assisting in the achievement of our five-year sustainability plan. The consultants/specialists will support efforts of SPC with gaining new businesses through:

- 1) **writing of winning proposals** (bankable proposals) for national and international development projects – submitting, following-up and closing the deals.
- 2) **approaching big and reputable consulting firms** and negotiating partnerships/ collaborations contracts for joint ventures and even securing a percentage deal from their existing projects for SPC (enterprise development on BBEE).
- 3) **negotiating, securing deals and acquiring BEE stakes** with major consulting companies or other businesses (two-way investment).

The initial term of the assignment will be 12 months renewable based on performance and will be located in Gauteng, SOUTH AFRICA. There will be no stipend on monthly basis for this engagement. However, SPC is prepared to compensate these persons highly based on commission per project/business won. In addition, depending on the interest and the success of the individual, SPC is willing to allocating a shareholding percentage to the individual in future (becoming part of the business).

The expertise/experience required:

- tender experts with successful track records
 - successful tender and business case proposal writers
 - successful deals negotiators
 - BEE pioneers
 - successful marketers
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If you are interested, please send your detailed CV the Managing Director: Nomonde on 011 201 9021/081 271 0504 or email: nomonde@sweetpeaconsulting.co.za